



"J. Solotken's customer service is extraordinary. They come out to our facility, maintain their own equipment, determine pick-up needs—basically handle the whole process for us. At year-end, they review how the year went with us, and how we can improve our processes. In a time when most companies are trying to keep their headcount down, J. Solotken actually saves us from having to hire someone to manage our scrap metals. Plus, they pay promptly. It's great dealing with nice, trustworthy people we actually enjoy." Security Devices Manufacturer



J.SOLOTKEN & COMPANY, INC.

SCRAP METAL DEALERS & RECYCLERS

Treating our customers like family since 1914.

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We buy:

- Copper
- Aluminum
- Stainless Steel
- High-Temperature Alloys
- Insulated Wire
- Brass
- Carbide & Tool Steel
- Zinc
- Select Steel Scrap
- Lead

Moving scrap from better sources to better markets.

Since 1914, four generations of our family have catered to the needs of the most demanding scrap metal suppliers and consumers—many of whom remain with us since our founding. Our specialty? Purchasing, grading and processing industrial and wholesale scrap metal at competitive prices. Our century-old, deep industry expertise means we're well equipped to help you make the most out of whatever scrap challenge you face. However you collect or consume scrap, we'll find ways to increase its value.



"J. Solotken not only gives us the best bang for our scrap, but they're careful to provide detailed reporting to back up their promises... They're the people we call, especially when dealing with special projects." Aerospace Components Manufacturer



Personal service built on old-time family values.

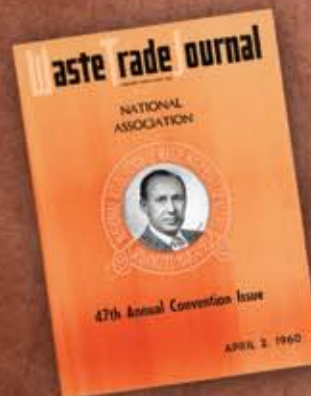
It all started with Jacob Solotken, who, at 15 years old, began our recycling business in 1914. Our founder's focus on service, faith and family still has a profound impact on how we do business today. Jacob Solotken, and later his son-in-law Harry Alpert, believed in leading by serving, and treating suppliers and consumers like family. So do we. Nearly 100 years later, we've earned our suppliers' trust by providing competitive, fast payment, fair grading and reliable counsel. Meanwhile, our consumers have enjoyed quality scrap that meets their specifications, with timely shipment and proper packaging, and first-rate service to match. Here at J. Solotken, we're family. We extend the same loyalty to you.



"Our company has done business with J. Solotken since before you and I were alive. They always bend over backwards to meet our needs. We can always count on them."

Engineering, Fabrication and Machining Services Firm

Leo Selig, a Solotken family member, contributed much during his valued 52 years as Executive Vice President. Leo was recognized by his peers and served as President of the National Association of the Secondary Materials Industry.



"The best part of doing business with J. Solotken is their personal touch: the communication and feedback Joseph Alpert and Brian Nachlis give us when dealing with day-to-day operations in the processing of our materials. They are very responsive to our needs."

Aerospace and Gas Turbine Hardware Manufacturer

A century of expertise at your service.

Your J. Solotken consultants work hard to continuously expand their knowledge and monitor the scrap metal marketplace, staying on top of trends, technology and legislative concerns impacting the scrap recycling industry. We're intimately familiar with industry players—especially those who perform. If we can't provide the type of scrap service you need, we'll engage trusted partners who can best handle the task. Plus, we'll manage the entire process for you. Whether you're looking to sell or buy specific scrap, we have the expertise and connections to make it happen. Imagine having a scrap metal advocate routinely looking for ways to increase your scrap value through century-old expertise and old-time values. Better yet, experience it for yourself.

"J. Solotken is very proactive in sharing information about what is going on in the market and how that might affect us. It's a very fluid relationship; we could not ask for a better situation."

Midwest Specialty Copper Consumer



We are investing in your future.

We're looking out for you by looking out for the environment. We've invested millions in clean technologies and processes to not only conserve natural resources, but also protect you from downstream liability and compliance issues. Our new, 140,000-square-foot facility and environmentally-friendly processes have earned high marks by independent auditors, who have deemed us environmentally compliant. What's more, our new facility allows us to process materials more efficiently, resulting in quick and accurate payment to our suppliers. At J. Solotken, we're always exploring ways to serve you better, faster and with greater value. We're investing in your future.



We sell:

- Segregated Aluminum
- Segregated Copper
- Briquetted Copper
- Copper Chops
- Mill and Ingot Maker Brass
- Aluminum Ingots
- Nickel
- Vacuum Quality High-Temperature Alloys
- Segregated Stainless Steel and Nickel Chrome Alloys
- Segregated Tool Steel and Carbide